

A workshop of the Town Board of the Town of Moreau was held on October 8, 2015 at the Town of Moreau Municipal Building, 351 Reynolds Road, Moreau, New York for the purpose of hearing a presentation by the Moreau Emergency Squad that is requesting an increase in their fee schedule.

Supervisor Jenkins called the workshop to order at 6:35 p.m.

Town Board Members Present

Gina LeClair	Councilwoman
Robert J. Vittengl, Jr.	Councilman [arrived at 6:40pm]
Todd Kusnierz	Councilman [arrived at 6:50pm]
Preston L. Jenkins, Jr.	Supervisor

Town Board Members Absent

Bob Prendergast

Also Present: Leeann McCabe, Town Clerk; Members of the Moreau Emergency Squad, Andre Delvaux and Steve VanGuilder.

Andre Delvaux started the presentation by handing out literature so that everyone could follow along with a slide presentation. He first described the purpose of billing. He stated that the Contractual part of their budget with the Town and other municipalities pays for day to day operations such as loans, equipment, medical supplies, heat, lights, etc. There are no contractual funds used for payroll.

The last fee increase was in 2007.

Mr. Delvaux described the different types of calls that the squad responds to and the percentages of each type of call. He also showed on a pie chart the percentages of the payer mix, such as Medicare, Medicaid, and Commercial Insurance and self-pay.

The current fee schedule is as follows:

BLS	\$650.00	30% of calls
ALS1	\$750.00	40% of calls
ALS2	\$850.00	3% of calls
RMA	\$100.00	6% of calls (Refused Medical Aid)
ALS Fly Car	\$250.00	1% of calls (Assists other agencies traveling to GF Hospital)
Mileage	\$15.00/loaded mile	N/A

The next chart showed the typical write-offs for BLS and ALS calls for Medicare and Medicaid.

Mr. Delvaux explained that the fee schedule only effects 56% of payer mix (those with commercial insurance, no-fault etc.)

The next chart he went over displayed the call volume which shows a steady increase from 2013 to present.

The next chart displayed the percentages of calls in the Village of South Glens Falls, Town of Moreau, Town of Northumberland and Mutual Aid calls.

Mr. Delvaux stated that they work within the poverty levels and have certain criteria to write-off charges. Those in need would have to complete a request form.

They added some staffing in 2014 to cover a midday shift as well as adding an additional ambulance. He advised that as of 2016 they anticipate that double crew coverage will be necessary between 9:00 p.m. through 6:00 a.m. at a cost of \$11,700.00/month.

It is anticipated in 2015 – advancing Moreau Emergency Squad to designate as a Specialty Care Transport agency. This will provide critical care transport for patients to other hospitals from Glens Falls Hospital. This will alleviate the Hospital from having to use their own staff to ride along with the patient.

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Councilman Vittengl asked how long these calls usually take and the response was usually about 1 1/2 hours.

The next chart described the number of calls that were turned over to mutual aid. In 2013 there were 27, in 2014 there were 18 and so far in 2015 there have been 4.

Councilman Kusnierz asked how much longer it takes if mutual aid is needed and the response was about 10 minutes.

The proposed fee schedule is as follows:

BLS	\$850.00	30% of calls	31% rate increase
ALS1	\$950.00	40% of calls	27% rate increase
ALS2	\$1050.00	3% of calls	24% rate increase
RMA	\$100.00	6%	
ALS-RMA	\$200.00	N/A	
Specialty Care			
Transports	\$1,800.00	N/A	
ALS Fly Car	\$250.00	1%	
Mileage	\$20.00/loaded mile	N/A	33% rate increase

Mr. Delvaux stated that if the Board decides not to change the fee schedule, they will still need to set the fees for the new programs.

Mr. Delvaux asked if there was a way to institute emergency services impact fees on new construction as they do with recreation fees. He stated that it would help with capital projects (expansion) and durable replacement costs (monitors, stretchers, auto pulses, ambulances, fly cars, etc. The Supervisor stated that he wasn't sure if they could legally do this. He would have to look into it. Councilman Kusnierz stated that it was an option they could explore.

Councilman Kusnierz asked when they were looking for action from the Town Board. Mr. Delvaux replied sooner more than later.

The Board thanked the Squad for their presentation.

The workshop was adjourned for the evening at 7:40 p.m.

Respectfully submitted,

Leeann McCabe
Town Clerk